

# Calculation & Payment of T-CABs for TCs and RVPs

TC and RVP T-CABs are paid according to the Bonus Program applicable to the country of the originating new Team Trainer.

## T-CAB Frequently Asked Questions

### How will the new calculations work?

The new calculations will be based upon the bonus amount applicable to the country of the newly qualified Team Trainer.

**Example:** A TC recruits 50 new, international qualified open-line TTs in October. The TC is eligible to receive TC open-line T-CABs for 50 reps. Therefore the TC will receive a percentage of the total Bonus per country:

| Number of QTT per country | Percentage of Overall | Threshold/amount per country | Corresponding amount in local currency | Converted amount (to US\$) |
|---------------------------|-----------------------|------------------------------|--|----------------------------|
| 20 US                     | 40%                   | 50/12000                     | US\$ 4800                              | \$4,800.00                 |
| 11 AU                     | 22%                   | 50/10000                     | AU\$ 2200                              | \$1,677.84                 |
| 10 DE                     | 20%                   | 50/10000                     | DE € 2000                              | \$2,560.26                 |
| 3 CH                      | 6%                    | 50/15000                     | CHF 900                                | \$730.05                   |
| 3 DK                      | 6%                    | 50/75000                     | DKK 4500                               | \$772.19                   |
| 3 UK                      | 6%                    | 50/4500                      | £ 270                                  | \$510.52                   |
| <b>Total = 50</b>         | <b>Total= 100%</b>    |                              |  | <b>\$11,050,86</b>         |

| Conversion table (for illustration purposes only) |         |                           |          |
|---|---------|---------------------------|----------|
| AUD = AUSTRALIAN DOLLARS                          | .762654 | GBP = G.B. POUNDS         | 1.890824 |
| CAD = CANADIAN DOLLARS                            | .892092 | NOK - NORWEGIAN KRONER    | .160218  |
| CHF = SWITZERLAND FRANCS                          | .811162 | NZD = New Zealand Dollars | .632099  |
| DKK = DANISH KRONE                                | .171598 | SEK = SWEDISH KRONA       | .138994  |

### How can I see which country the New TT is from?

In Downline Reporting, all representatives reflect their country of origin with their national flag beside their name. By using Downline Reporting, managing T-CABs has never been easier.

|                     |  |                |            |             |         |
|---------------------|--|----------------|------------|-------------|---------|
| CHARLES DICKENS     |  | ON 0123XXX     | TT 06OCT06 | TC OPENLINE | Pending |
| GEORGE BERNARD SHAW |  | WA 72XXXXXXXX  | TT 01OCT06 | TCOPENLINE  | Pending |
| ANNA PAYNE          |  | WA 72XXXXXXXX  | TT 02OCT06 | TC OPENLINE | Pending |
| CHRISTINA GOLLINO   |  | QLD 72XXXXXXXX | TT 02OCT06 | TC OPENLINE | Pending |

### Will I receive payments in different currencies?

Although the calculations are based upon the country of origin and therefore applicable currency, once a level of T-CAB is reached, the payout will reflect the currency of the country that the earning TC or RVP resides in. Currency conversions are based on the monthly exchange rate on the date of payout generation.

### How can I see what T-CABs I have been paid?

As always, T-CABs can be viewed on the weekly CAB statements. There is a T-CAB calculation summary also available. Both of these can be located by visiting MyACN for Representatives and going to the sections for CABs & Commissions or Downline Reporting.

### What benefits does a TC or RVP gain from this approach?

Because we are an international company which operates in a variety of different countries worldwide, ACN wants Independent Representatives to benefit from all bonus programs. By recruiting across borders, you can take advantage of opportunities in the bonus programs of other ACN countries.