

## Home Survey Script

“Hi \_\_\_\_\_ , would you do me a huge favor and help me out?

I am doing some market research because I'm in telecom and I am really looking to learn what people have for their telecommunication services in the area. This would really help me out for training purposes. Can we get together and would you do me a favor and help me fillout a short 5-10 minute survey?

Great, would \_\_\_\_\_ or \_\_\_\_\_ be better for me to stop by for about 10 minutes?”

### **Get Together With Your Friend/Family/Business Owner:**

1.) Take 5-10 minutes to fillout the Home Services Survey

2.) Thank your friend.

“Thank you so much for your help I really appreciate your feedback. Why don't

I go ahead and do some research on your behalf and take a look at the companies

we broker with and I can get back with you and we can maybe see if we can save you

money on the services you already pay for.”