"The Fortune Is In THE FOLLOW-UP!"

PROSPECT INFORMATION

Name: _____ Contact Date: _____

Address: _____

_____

Home Phone: _____ Work Phone: _____

Cell Phone: _____ Best Time: _____

Email: _____

Website: _____

Background: _____

Sponsor: _____ Source: _____ Date: _____

Interests: _____

FOLLOW-UP

Date	Exposure	Action/ Remarks	Next Step

EXPOSURE Codes

Materials To Expose ACN:

OVID = *Overview Video* **VID** = *Full Presentation Video* **LIVE** = *Live Presentation* **SMAG** = *Success Magazine*
VIDE = *Video Email* **DTE** = *Donald Trump Endorsement* **MAX** = *MaxGroupTraining.com*

Follow Up:

3W = *3 Way Call* **1:1** = *One On One* **P** = *Presentation* **PBR** = *Private Bus. Reception*

“Plan Your Work, Work Your Plan!”

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